KEY FACTS DOCUMENT:

This document sets out specific key facts you need to know regarding various products and services. Please read it in conjunction with our product specific General Terms and Conditions, the Tariff Guide and product brochures found in our branches and on our website www.sidianbank.co.ke

CURRENT ACCOUNTS

NAWIRI ACCOUNT

Description	A pay as you go (PAYE) account best suited for individuals and sole proprietors who are trading
	either as themselves or using a business name.
Key Features & Benefits	One free monthly e-statement
	Available in KES, USD, GBP and EURO
	Online banking
	Free inward RTGS
	Cheque book facility
	Sidian Debit Card
Terms	Nil opening balance
	Nil minimum balance
	Nil ledger fees
	Free deposits
Fees & Charges	All fees and charges are subject to 20% excise duty
	 Over the counter (OTC) withdrawal fee of KES.100.00
	Inward EFT KES.100.00
	 All other fees & charges will be as per the published tariff available <u>here</u>
Requirements	**Refer to general requirements to open accounts
Banking Channels	Withdrawal at all Sidian Bank branches
	SidianVIBE (Mobile Banking)
	Online Banking
	 Direct deposit to account via PayBill number 111999
	Aggregated PayBill and Till Number
	Cheque book
	Sidian Visa Debit/Credit Card

BUSINESS ACCOUNT

Description	Best suited for limited companies, SMEs, corporates and sole proprietors.
Key Features & Benefits	One free monthly e-statement
	Free access to online banking platform
	 Salary processing platform (charges negotiable)
	Dedicated Relationship Manager
	 This product is available in KES, USD, GBP and EURO
	Cheque book
Terms	No minimum balance
	 No limit to number of withdrawals and deposits per day
	Free inward RTGS
Fees & Charges	All fees and charges are subject to 20% excise duty
	 Opening balance of KES. 2,000.00, USD. 200.00 (FX equivalent of USD. 200.00)
	 Ledger fee of KES. 300.00 (USD. 5.00) for the first 15 transactions and KES. 20.00 for each
	extra transaction.
	 All other fees & charges will be as per the published tariff available <u>here</u>
Requirements	**Refer to general requirements to open accounts
Banking Channels	Online internet banking
	 Aggregated PayBill and Till Number
	Withdrawal at all Sidian Bank branches
	 Direct deposit to account via PayBill number 111999
	 Sidian VISA Debit/Credit Card (Depending on Account Mandate)

UNGANA CURRENT ACCOUNT

Description	Ideal for investment groups, chamas or savings group with a common agenda to accumulate savings for investments.
Key Features & Benefits	One free monthly e-statement
	 Group training (Investment related training offered by the bank)

	Available in KES, USD, GBP and EURO	
	Free inward RTGS	
	Cheque book	
	Free deposits	
Terms	Minimum balance of KES. 2,000.00 (FX equivalent USD. 200.00)	
	 Opening balance of KES. 2,000.00 (FX equivalent USD. 200.00) 	
	No Ledger Fees	
Fees & Charges	All fees and charges are subject to 20% excise duty	
	 Over the counter (OTC) withdrawal fee KES.100.00 	
	Inward EFT KES.100.00	
Requirements	Certificate of Registration from Registrar of Societies	
	 Constitution detailing rules, By-laws signed by members 	
	Names of members	
	KRA PIN Certificate/Tax Exemption Certificate	
	Resolution to open the account	
	National ID/Passport of the officials	
	KRA PIN of the officials	
Banking Channels	Withdrawal at all Sidian Bank branches	
	Online Banking	
	Direct deposit to account via PayBill number 111999	

FLEXXY ACCOUNT

Description	Bundled account best suited for individuals with frequent transactions, catered for by a one-off monthly fee.
Key Features & Benefits	One free monthly e-statement
	Dedicated relationship manager
	Available in KES, USD, GBP and EURO
	Sidian Visa Debit/Credit Card
	 Free ATM withdrawals (at Sidian Bank ATMs)
	Cheque book

	Free inward RTGS/EFT
Terms	 Opening balance KES. 10,000.00, USD. 200.00 (FX equivalent of USD. 200.00)
Fees & Charges	All fees and charges are subject to 20% excise duty
	Fixed monthly charge of KES. 750.00
	Free deposits
Requirements	Personal Account
	National ID or Passport
	One Passport size photo
	KRA PIN
	Declaration of source of funds
	Where applicable
	Kenyans living abroad and foreigners
	 Declaration of non-residency status
	 Evidence of source of funds
	 Foreign nationals' resident in Kenya –
	 KRA PIN Certificate/Tax Exemption Certificate or
	 A valid entry permit (Work Permit, Resident Permit, Alien Certificate, Student Pass,
	Internship Pass, Dependent's Pass, Special Pass or Refugee ID
	 For US citizens/residents – completed W-9 tax form
Banking Channels	Withdrawal at all Sidian Bank branches
	SidianVIBE (Mobile Banking)
	Online Banking
	Direct deposit to account via PayBill number 111999

SIGNATURE ACCOUNT

Description	An interest earning current account best suited for businesses.
Key Features & Benefits	Premium financing
	Opening balance of KES 15,000
	Competitive interest rates

	Free deposits
	Unlimited Withdrawals
	 No bank charges if the account has average account balance above KES. 500,000.00
Terms	 No limit to number of withdrawals and deposits per day
	Free inward RTGS
Fees & Charges	Opening balance of KES 15,000
	All charges are subject to applicable tax
Requirements	**Refer to general requirements to open accounts
Banking Channels	Online banking
	Aggregated PayBill and Till Number
	Withdrawal at all Sidian Bank branches
	Direct deposit to account via Pay Bill number 111999
	 Sidian Visa Debit/Credit Card (Depending on Account Mandate)

MSHAHARA ACCOUNT

Description	A transactional account designed for salaried individuals with a flexible pay as you go structure.
Key Features & Benefits	One free monthly e-statement
	Available in KES, USD, GBP and EURO
	Free inward RTGS
	Free deposits
Terms	Nil opening balance
	Nil minimum balance
	Nil ledger fees
Fees & Charges	All fees and charges are subject to 20% excise duty
	Salary processing fee KES.100.00
	Over the counter (OTC) withdrawal fee KES. 100.00
	Inward EFT KES.100.00
Requirements	National ID or Passport
	One Passport size photo
	KRA PIN

	Declaration of source of funds
	Where applicable
	 Kenyans living abroad and foreigners
	 Declaration of non-residency status
	 Evidence of source of funds
	 Foreign nationals' resident in Kenya –
	 KRA PIN Certificate/Tax Exemption Certificate or
	 A valid entry permit (Work Permit, Resident Permit, Alien Certificate, Student Pass,
	Internship Pass, Dependent's Pass, Special Pass or Refugee ID
	 For US citizens/residents – completed W-9 tax form
Banking Channels	Withdrawal at all Sidian Bank branches
	SidianVIBE (Mobile Banking)
	Online Banking
	 Direct deposit to account via PayBill number 111999
	• ATMs
	Cheque book
	Sidian Visa Debit/Credit Card

PROJECT ACCOUNT

Description	A current account for project management committees, Government entities, Institutions and
I	NGOs.
Key Features & Benefits	One free monthly e-statement
	Free access to online banking platform
	 Salary processing platform (charges negotiable)
	Dedicated relationship manager
	Available in KES, USD, GBP and EURO
	Corporate internet banking
	Free inward RTGS
	Inward EFT at KES.100.00

Terms	Nil opening balance
	Nil ledger fees
	No minimum balance
	 No limit to number of withdrawals and deposits per day
	No cash handling for deposits
Fees & Charges	All fees and charges are subject to 20% excise duty
	 Over the counter (OTC) withdrawal fee of KES. 100.00
Requirements	**Refer to general requirements to open accounts
Banking Channels	Withdrawal at all Sidian Bank branches
	Online Banking
	Direct deposit to account via PayBill number 111999
	Aggregated PayBill and Till Number
	Cheque Book

SIDIAN ADVOCATE ACCOUNT

Description	A tailor made and an all-inclusive financial solution for today's advocates, empowering them to
	own tomorrow.
Key Features & Benefits	Dedicated Relationship Manager
	Available in KES, USD, GBP and EURO
	Free inward RTGS
	Corporate invoice discounting available
	Access to overdraft facilities
	Preferential rates on Professional Indemnity (PI) premiums
	Competitive interest rates on fixed and call deposits
	Cheque book facility
Terms	 Opening balance of KES. 2,000.00, USD. 200.00 (FX equivalent of USD. 200.00)
Fees & Charges	All fees and charges are subject to 20% excise duty
	 Ledger fee of KES. 300.00 (USD. 5.00) for the first 15 transactions and KES. 20.00 for each
	extra transaction for balances below KES. 500,000.00, USD 5,000. No ledger fees for
	balances above KES. 500,000.00, USD 5,000 (FX equivalent of USD 5,000.00)

Requirements	List of directors/advocates
	KRA PIN of advocates
	National ID/Passport of advocates
	Resolution to open account
	Partnership deed
	Current practicing certificate
	Initial deposit
Banking Channels	Withdrawal at all Sidian Bank branches
	Retail/Corporate internet banking
	Direct deposit to account via PayBill number 111999
	PayBill/Till to bank deposit

SAVINGS ACCOUNTS

PREMIUM SAVINGS ACCOUNT

Description	Set yourself a savings target and achieve it with the Premium Savings Account.
Key Features & Benefits	One free monthly e-statement
	Free inward RTGS
	Competitive Interest Rates
	No ledger fees
Terms	Available in KES, USD, GBP and EURO
	 Opening balance KES. 10,000.00, USD. 100.00 (FX equivalent of USD. 100.00)
	Minimum balance of KES. 10,000.00
	One over the counter withdrawal per quarter
	 Not eligible for cheque book, Sidian Visa Debit/Credit Card and SidianVIBE (Mobile Banking)
Fees & Charges	 One over the counter withdrawal per quarter charged at current tariff (KES.100.00)
	 Additional withdrawals will incur a charge of KES.200.00 per withdrawal
	Inward EFT KES.100.00
Requirements	National ID or Passport

	 One Passport size photo KRA PIN Declaration of source of funds Where applicable: - Signed FATCA or CRS forms (Kenyans living abroad and foreigners) Work Permit, Resident Permit, Alien Certificate, Student Pass, Internship Pass, Dependent's Pass, Special Pass or Refugee ID (foreign nationals' resident in Kenya)
Banking Channels	Direct deposit to account via PayBill number 111999

MSINGI ACCOUNT

Description	An account suitable for children below 18 years.
Key Features & Benefits	1 free bankers' cheque per quarter
	One free monthly e-statement
	Free inward RTGS
	Competitive Interest Rates
Terms	 Opening balance KES. 5,000.00, USD. 100.00 (FX Equivalent of USD.100.00)
	Minimum Balance KES. 5,000.00
	No ledger fee
Fees & Charges	All fees and charges are subject to 20% excise duty
	Inward EFT KES. 100.00
Requirements	Child's Birth Certificate/Notification of Birth
	Parent's National ID/Passport/Alien ID
	One passport size photo each (Child and Parent)
	KRA PIN
	Proof of source of funds
	Where applicable: -
	 Signed FATCA or CRS forms (Kenyans living abroad and foreigners)
	 Work Permit, Resident Permit, Alien Certificate, Student Pass, Internship Pass,
	Dependent's Pass, Special Pass or Refugee ID (foreign nationals' resident in Kenya)
Banking Channels	Direct deposit to account via PayBill number 111999

**General Requirements to open accounts

Completed Account Opening Form

Personal Account

- National ID or Passport
- One Passport size photo
- KRA PIN
- Declaration of source of funds

Where applicable

- Kenyans living abroad and foreigners
 - o Declaration of non-residency status
 - Evidence of source of funds
- Foreign nationals' resident in Kenya
 - o KRA PIN Certificate/Tax Exemption Certificate or
 - o A valid entry permit (Work Permit, Resident Permit, Alien Certificate, Student Pass, Internship Pass, Dependent's Pass, Special Pass or Refugee ID
 - o For US citizens/residents completed W-9 tax form

Business Accounts

1) Limited Liability Company (Locally Incorporated & Resident in Kenya) – Incorporated under old companies act (Cap 486)

- Certificate of Incorporation
- Memorandum of Association
- Company PIN Certificate/ Tax Exemption Certificate as issued by the Kenya Revenue Authority
- List of Directors and Shareholders
- Annual Returns
- Board of Directors Resolution to open an account signatories & signing mandate
- Company & Directors KRA PIN
- Copy of National ID /Passport of Directors & Signatories
- Passport size coloured photos for Director and account Signatories
- Proof of address

- Foreign nationals (resident in Kenya) PIN Certificate/Entry Permit
- Foreign national (not resident in Kenya) Declaration of non-residency status
- For US citizens/residents completed W-9 tax form
- 2) Companies incorporated under the Companies Act, 2015
 - Certificate of Incorporation /E-citizen certificate of Incorporation
 - Form CR1
 - Relevant CR Form i.e. Model Memorandum of Association
 - All other documentation included 1 above
- 3) Foreign Companies resident in Kenya
 - Certificate of Compliance
 - All other documentation included in 1 excluding the Certificate of Incorporation
- 4) Sole-Proprietorship
 - Business Name Permit
 - Certificate of Registration /E-Citizen certificate of registration
 - KRA PIN Certificate/Certificate of Exemption
 - National ID/Passport
 - One recent passport size photo
 - Proof of address
 - Initial Deposit
 - Foreign nationals (resident in Kenya) PIN Certificate/Entry Permit
 - Foreign national (not resident in Kenya) Declaration of non-residency status
 - For US citizens/residents completed W-9 tax form

5) Partnerships

- Certificate of Registration /E-Citizen certificate of registration
- Partnership deed/Letter
- KRA PIN Certificate/Certificate of Exemption
- National ID/Passport
- One recent passport size photo
- Mandate to open and operate account
- Proof of address
- Initial Deposit
- Foreign nationals (resident in Kenya) PIN Certificate/Entry Permit
- Foreign national (not resident in Kenya) Declaration of non-residency status
- For US citizens/residents completed W-9 tax form

BORROWING PRODUCTS

Sidian bank offers various facilities to customers. These are requested by customers to fulfill a financial goal they have. The requirements that the customers need to meet in order to qualify for the facility will be provided at the point of enquiry. Consideration of the application is among other things the lending principles i.e.

- Customer character
- Ability to repay the facilities
- Purpose of the facilities
- The amount requested for
- Repayment and interest on the facility

General Requirement for Facilities

- 1. Application letter/board resolution stating the facility required, purpose, amount, tenor and proposed security
- 2. Copy of Certificate of Incorporation
- 3. Certified copy of Memorandum and Article of Association/Relevant CR Form
- 4. Company PIN

^{***}Additional KYC may be required as per the nature of the institutions.

- 5. Directors ID and KRA pin copies
- 6. Aging debtors and creditors listing
- 7. Cash flow projections for the next 12 months
- 8. Audited accounts for last 3 years
- 9. Management Accounts current year
- 10. Business profile including the career/qualification briefly on the applicant.
 - a. Company's main business lines, related companies and permanent staff complement.
 - b. Senior management brief profile and Organizational chart for the company
 - c. List of major clients under each business
- 11. Bank statements of the company from all bankers for the last 6 months
- 12. Copies of the Security/Title/Lease deeds proposed to be held as security, their estimated values or any recent valuation reports if held.
- 13. Copies of offer letters for any current facilities
- 14. Loan statements for the existing facility
 - *****Any other information as may be required by the Bank

Disclaimers

- Interest rate charged on facilities will be advised at the time of extending the facility and can be varied from time to tome based on changes in the economic environment
- All fees and charges on our products attract a 20% excise duty
- Charges indicated on the products are subject to review by the Bank
- Changes in the industry could lead to amendments in the operation of certain products
- Interest rate payable on savings account products are subject to review depending on market forces
- Additional regulations in the industry could lead to the Bank requesting for additional documentation.

DIGITAL PRODUCTS

Q LOAN

Description	•	The Q-loan is the banks mobile banking loan accessible through the banks USSD and APP
		(Sidian Vibe)

Key Features & Benefits	✓ Affordable rates
•	✓ Loan on the spot
	✓ Sidian banks extends loan to our retail customers up to a limit of Kes 50,000.00 per
	borrowing.
	✓ A client can borrow on the limit as many times as possible within the month however the
	limit is available on repaying existing mobile loan.
Terms	✓ Tenure 30 days
	✓ They should not be negatively listed on CRB.
	✓ Age Should be greater than 18 years and less than 65 years of age.
	✓ CRB score of 700 and above.
	✓ Average prorated turnovers in last 3 months exceed Kes 15,000.00
	✓ For clients accessing salary advance with bank they have to be whitelisted on salary
	advance module. The list is provided by RM subject to credit ac
	✓ Are not internally blacklisted
Fees & Charges	✓ Loan cost 4.53% exclusive of applicable tax
	✓ Penalty/Roll-over fees 4.65% of outstanding loan amount
Requirements	✓ Sidian Bank account holders; individual
	✓ The process of application is automated on the mobile banking platform

DEBIT/CREDIT CARDS

Description	A debit card is a payment card issued by the bank to an account holder and enables them to access
	funds that are in their account

	A credit card offers a customer a line of credit that can be used to make purchases, balance
	transfers and/or cash advances and requiring them to pay back the amount at a stated date in
	future.
Key Features & Benefits	✓ Chip & PIN security feature
,	✓ Secure online purchases
	✓ Card services:
	Point of sale (POS); supermarkets, restaurants, fuel stations, online shopping.
	Sidian Bank's ATM network, VISA, Kenswitch & Verve branded ATMs countrywide.
	✓ Supplementary cards.
	✓ Worldwide acceptance: VISA accepted outlets.
	✓ Booking and payments: Airline ticket & hotels.
	✓ Balance enquiry, Mini-statement at VISA ATM outlets.
Terms	✓ Must be Sidian Bank customer
	✓ Account must be a current account and qualifies for a credit/debit card
Fees & Charges	Credit card
	✓ Joining Fees: Primary card - KES. 3,000
	✓ Joining Fees: Supplementary credit card - NIL
	✓ Annual Fees - KES.2,000
	✓ Credit Card replacement fees - KES.500
	✓ RE-PIN - KES.500
	✓ Over limit fee - 5% over the limit amount: Minimum - KES. 2,500
	✓ Late payment fees – 10% of minimum amount due: Minimum - KES.1,000
	✓ Cash advance (ATM withdrawal) Fees – 5% of the amount: Minimum - KES. 1,000
	Debit card
	✓ Cash advance (ATM withdrawal) Fees – 5% of the amount: Minimum - KES. 1,000
	✓ Platinum Debit card application fee/replacement fee - KES. 500
	✓ Platinum Debit card annual fee - KES.1,000
	✓ Classic debit card application fee - KES.500
	✓ RE-PIN KES. 100
	✓ ATM withdrawal charges – Sidian ATM – KES.30
	✓ ATM withdrawal charges – Interswitch & other Kenswitch ATMs – KES75
	✓ Withdrawal at VISA ATM - KES.150

Requirements	✓ Sidian Bank account holders; individual and corporate.
Process Information	The customer has to visit the branch to make application for the card by filling in an application
	form.

TRADE FINANCE

Description	A specialized bank product designed to reduce the risks and uncertainty associated with commercial transactions as well as facilitate both international and local commercial transactions.
Key Features & Benefits	 Secure payments for the good and services sold Procure goods and services Improve cash flow so as to better negotiate extended credit terms prior to payment of goods/services Maintain control over goods until payment is received Facilitate payments to be made easily and effectively Support performance of contracts both locally and globally Provide reassurance that the financial and commercial documentation are controlled in the banking system
Terms	Sidian Bank offers Trade Finance services to all qualifying customers within the guidelines of the Credit Policy and the supporting procedures.
Fees & Charges	Indicated against each product
Requirements	Indicated against each product
Process Information	Indicated against each product

LETTERS OF CREDIT

Description	An undertaking issued by the bank at the request of the customer (importer/applicant/buyer)
	where the bank promises to pay the beneficiary (exporter/seller/supplier) for goods/services,

	provided that the beneficiary presents all required documents and that the documents meet all the terms and conditions set out therein.
Key Features & Benefits	 Secure payments for the good and services sold Procure goods and services Improve cash flow so as to better negotiate extended credit terms prior to payment of goods/services Maintain control over goods until payment is received Facilitate payments to be made easily and effectively Support performance of contracts both locally and globally Provide reassurance that the financial and commercial documentation are controlled in the banking system
Terms	 Cash - 100% cash margin to be held in a lien account. The cash margin should be held in the same currency in which the LC is issued Partly cash-backed (minimum 50% cash deposit) plus a monthly cash build-up to be fully secured before release of the documents Master LC from an acceptable issuing bank Other acceptable security as per bank policy for LCs Conversion into structured loan facilities (Post import financing)
Fees & Charges	 LC issuance - 0.5% per quarter LC acceptance - 0.5% per quarter LC settlement - 0.25% flat
Requirements	 Pro-forma invoice Import Declaration Form (If applicable) Insurance Any other document that the bank may deem necessary
Process Information	Application form duly filled and signed

GUARANTEES

Sidian Bank offers authenticated undertakings wherein the bank (guarantor) agrees to make certain stipulated payments on behalf of a customer/applicant to the beneficiary, should the customer/applicant fail to carry out their contractual obligations under the contract or if a certain event.

BID BOND

Description	A guarantee by the bank that the bidder will execute the contract under the terms at which they bid in the event they win the tender.
Key Features & Benefits	Unsecured up to KES 15,000,000.00 per customer.
	Maximum Tenor of 180 days.
	Easy to Fill application form
	0.5% per quater with a minimum of Kes.2,000.00
	No Negotiation Fee
Terms	Collateral
	Amounts above the unsecured limit to be secured by acceptable collateral as per bank policy
Fees & Charges	0.5% per quarter or part thereof min Kes. 2,000.00
Requirements	Duly signed account opening forms and supporting KYC documents (for walk-in customers)
	Bidding/Tender documents
	Format of the guarantee
Process Information	Application form duly filled and signed
	 Bid Bond generation process automated to all government agencies (beneficiary/
	employer)
	 Any other counterparty, customer is supposed to liaise with the Bank for approval.

PERFORMANCE BOND

Description	A banking facility that guarantees the borrower will abide and perform as per the terms of a
	specific contract.

Key Features & Benefits	 It assures payment to the employer in the event that the contractor fails to fulfill contract obligations, therefore helps to alleviate the cost of non-performance under the contract. It is an assurance of payment to the beneficiary (the contracting party) in the event that the applicant (the contractor who has signed a contract with the beneficiary) fails to perform fully under the contract. It is issued during the bidding process or award stage of a construction or procurement contract offering.
Terms	 Cash: 100% cash margin to be held in a lien account. The cash margin should be held in the same currency in which the guarantee is issued Other acceptable security as per bank policy. To be fully perfected before issuance of the guarantee
Fees & Charges	As per bank tariff guide
Requirements	 Counter indemnity form Letter of award Format of the guarantee
Process Information	Application form duly filled and signed

ADVANCE PAYMENT GUARANTEE

Description	A facility where a borrower asks for a sum of money to be paid in advance before commencement of works/service and in turn the employer requests for a guarantee before releasing the advance payment. The employer is therefore guaranteed that the advanced funds will be repaid if default on works/service occurs.
Key Features & Benefits	 Is an instrument issued on behalf of a customer to secure upfront payments to them by third parties for contracts awarded to, but not yet executed by, the contractor It is an assurance that the contractor will use the proceeds to perform the contract. It is issued after the awarding of the contract by the contractor's bank in favour of the contracting party.
Terms	Collateral

	 Cash - 100% cash margin to be held in a lien account. The cash margin should be held in the same currency in which the guarantee is issued Other acceptable security as per bank policy. To be fully perfected before issuance of the guarantee
Fees & Charges	As per bank tariff guide
Requirements	Award letterSecurity details
Process Information	Application form duly filled and signed

RETENTION BOND

Description	For some contracts/works, a specified percentage of the contract amount is held for a specific period to ensure performance as per the terms and conditions of the contract is met. The bank therefore can issue retention bonds for the same period to the employer to unlock the retained funds.
Key Features & Benefits	 Support a warranty to the purchasing/contracting party. An assurance of payment to the beneficiary in case of breach of contract mostly post contract execution.
Terms	 Cash - 100% cash margin to be held in a lien account. The cash margin should be held in the same currency in which the guarantee is issued Other acceptable security as per bank policy. To be fully perfected before issuance of the guarantee
Fees & Charges	As per bank tariff guide
Requirements	 Executed contract documents Format of the guarantee
Process Information	Application form duly filled and signed

CUSTOMS BOND

Description	Custom bonds or guarantees are used to guarantee that a specified obligation will be fulfilled between customs (Kenya Revenue Authority, KRA) and an importer for any given import transaction. Guarantee payment of import duties and tax.
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Key Features & Benefits	VAT bonds issued to tax authorities for import/exports
Terms	Collateral
	Cash - 100% cash margin to be held in a lien account. The cash margin should be held in the same
	currency in which the guarantee is issued
Fees & Charges	As per bank tariff guide
Requirements	KRA supporting documents
	Customs bond in the KRA format, duly executed by the customer
Process Information	Application form duly filled and signed

BANK GUARANTEE

Description	An assurance that a buyer will fulfil their obligations for the goods/services supplied/provided as per their contract terms and conditions. It is an irrevocable undertaking given by the bank for transactions such as property/ motor vehicle sale, distributorship guarantees to manufacturers/suppliers, guarantees to utility companies, etc
Key Features & Benefits	 This are guarantees issued by a bank on behalf of the borrower assuring the supplier that the borrower will fulfill their obligations for the goods/services supplied/provided as per their contract terms and conditions. Common in commercial transactions where the supplier has offered credit facilities to their customer.
Terms	Collateral
	 Cash: 100% cash margin to be held in a lien account. The cash margin should be held in the same currency in which the guarantee is issued Other acceptable security as per the bank policy. To be fully perfected before issuance of the guarantee
Fees & Charges	As per bank tariff guide
Requirements	Format of the guarantee (where applicable)
Process Information	Application form duly filled and signed

TRADE LOANS

We offer flexible short-term borrowings to customers regardless of the method used to trade; whether open account, advance payment, documentary collections or documentary credits linked to specific import, export or domestic transactions.

LPO/CONTRACT FINANCING

Description	Have you obtained purchase orders/letters to deliver goods and services or carry out contractual
•	works? This is the product for you. We provide funds to the borrower against confirmed
	orders/contracts to enable them perform contracts or meet the delivery of a specific order from
	the issuer.
Key Features & Benefits	Trade Loans are working capital solutions offered to bridge the gap between the period of making
	payment for materials and wages and the time of receipt of payment for goods and services
	supplied.
Terms	Maximum Amount
	60% of the LPO/Contract amount
	Collateral
	All amounts to be secured by acceptable collateral as per bank policy
	Maximum Tenor
	90 days. However, a longer period maybe approved on a case by case basis depending on the
	terms and conditions of the LPO/Contract
Fees & Charges	As per bank tariff guide
Requirements	LPO and contract documents
Process Information	Application form duly filled and signed

INVOICE DISCOUNTING

Description	Short-term financing that allows the borrower obtain funds in advance from the bank against accepted bills of exchange or commercial invoices. The advance is based on the face value of the accepted bill of exchange or the commercial invoice drawn by the seller where the payment will be deferred.
Key Features & Benefits	 Invoice discounting for confirmed invoices and deliveries. The Bank offers invoice discounting facility. Invoices must be from reputable organizations, blue chip & listed companies, Parastatals or government. Financing up to 80% Pricing as follows; Negotiation fee of 3% Prevailing Interest Rate
Terms	Unsecured Limit · Where the buyer is on a pre-approved list of paymasters considered acceptable to the Bank, the unsecured limit shall be KES. 1,000,000.00 Maximum Amount 70% of the invoice amount Collateral · All amounts above the unsecured limit to be secured by acceptable collateral as per Bank policy Maximum Tenor 90 days
Fees & Charges	As per bank tariff guide
Requirements	Unpaid Invoices (Received and verified by the buyer)
Process Information	Customer Application duly filled and signed

PRE-SHIPMENT FINANCING

Description	Short-term financing to facilitate performance under a sales contract and will often be predicated on the credit strength of the end buyer/off-taker.
Key Features & Benefits	 This is the type of funding provided to the seller to commence production or sourcing of goods. The buyer may also be given funding to finance payment of deposit to the supplier.
Terms	Maximum Amount · 70% of the contract amount Collateral · All amounts to be secured by acceptable collateral as per the bank policy
Fees & Charges	As per bank tariff guide
Requirements	 Executed term sheet Confirmed order (for first class customers) or payment guarantees/letter of credit from the end buyer/off-taker
Process Information	Customer application duly signed

POST-IMPORT FINANCING

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Description	Short-term financing to enable the borrower meet their maturing/payment obligations under import letters of credit, import documentary collections or open account.
IV. F. I O. D CI.	, , , , , , , , , , , , , , , , , , , ,
Key Features & Benefits	This is a form of financing provided either to a seller if they have agreed on credit terms with the
	buyer, or to the buyer if it has granted credit terms to its customers or if its required to hold the
	stock for a period.
Terms	Collateral
	All amounts to be secured by acceptable collateral as per the bank policy
Fees & Charges	As per bank tariff guide
Requirements	Executed term sheet
	 Invoices and supporting documents (for first class customers) or payment guarantees /
	letter of credit from the end buyer
Process Information	Customer application duly signed

WAREHOUSE/COMMODITY FINANCING

Description	A facility available to customers who are traders or manufacturers on the basis of goods or commodities held in trust as collateral for the loan.
Key Features & Benefits	This is a form of financing provided either to a seller if they have agreed on credit terms with the buyer, or to the buyer if it has granted credit terms to its customers or if its required to hold the stock for a period.
Terms	Collateral All amounts to be secured by acceptable collateral as per the bank policy Maximum Amount 70% of the cost Maximum Tenor
	365 days
Fees & Charges	As per bank tariff guide
Requirements	Executed term sheet and supporting documents
Process Information	Customer application duly signed

Disclaimers

- Charges indicated on the products are subject to review by the Bank
- Changes in the industry could lead to amendments in the operation of certain products
- Additional regulations in the industry could lead to the Bank requesting for additional documentation.

Enquiry/Complaint procedure

You can contact us at any time if you would like further information or a copy of the Bank's Terms and Conditions or Tarrif Guide In case of any enquiries you may visit your branch or reach out to the Contact Centre on the following contacts:

• Phone: +254 711 058 000 +254 732 158 000

• Email: talktous@sidianbank.co.ke

Twitter: @sidianbankFacebook: @sidianbank

• Website: <u>www.sidianbank.co.ke</u>

Write to us at P.O. Box 25363-00603, Nairobi

• Visit your nearest branch